

SC STATE BUDGET & CONTROL BOARD  
OFFICE OF GENERAL SERVICES  
MATERIALS MANAGEMENT OFFICE  
COLUMBIA, SC 29201

August 31, 2012

**SEDAN, COMPACT, FOUR DOOR, FLEX FUEL**  
**(Ford Focus, Dodge Dart, Chevrolet Cruze, or equal)**

**EQUIPMENT:** The sedans shall be equipped with all standard equipment as specified by the manufacturer for this model, and shall comply with all EPA Emission standards and all motor Vehicle Safety Standards as established by the U.S. Department of Transportation regarding the manufacture of motor vehicles.

**INTERIOR:** Cloth

**WHEELBASE/SIZE:** Minimum of 103" and shall fully accommodate five (5) passengers

**ENGINE:** 4 or 6 cylinder **FLEX FUEL** with not less than 1.8 liter and a minimum of 115 HP

**TRANSMISSION:** Four (4) speed (minimum) Automatic

**TIRES:** Standard factory recommended steel belted radial tires shall be furnished. Spare tire shall be factory recommended conventional or space saver type.

**COLOR:** Standard factory colors

## **SEDAN, COMPACT, FOUR DOOR, FLEX FUEL**

### **FACTORY INSTALLED ITEMS**

The following options shall be furnished in addition to, or in place of, the regular standard equipment and will be "Factory Installed", unless otherwise specified:

1. Air Conditioning
2. Tinted Glass, All
3. Power Brakes
4. Power Steering
5. Cruise Control with Resume
6. AM/FM Stereo Radio
7. Intermittent Windshield Wipers
8. Outside Rear View Mirrors, LH remote, RH manual (Convex)
- ~~9. Protective Body Side Molding~~
10. Power Door Locks and Windows
11. Tilt Steering Column
12. Rear Window Defroster
13. Floor Mats, Carpeted, Front & Back
14. Alternator 100 AMP min.
15. Radio Noise Suppression (standard state spec.)
16. Auxiliary Switch (standard state spec.)
17. Driver and Front Passenger Air Bags (minimum)

**SEDAN, COMPACT, FOUR DOOR, FLEX FUEL**

**OPTIONAL EQUIPMENT**

The following factory installed options may or may not be ordered. Offers must provide a price for all options or offer as part of the base price. If the option item is "STANDARD" enter "STD" on the line provided for price. **ALL ITEMS SHOULD HAVE A DOLLAR PRICE OR "STD" LISTED.** **OFFERS WILL NOT BE CONSIDERED IF THE PRICE LINE IS LEFT BLANK.** Option items marked as "STD" will be listed in the "Equipment Included" section of the contract sheets posted on the MMO web site.

**ADDS:**

**Intentionally Left Blank**

**DEDUCTS:**

- D.1. Power Door Locks & Windows
- D.2. Cruise Control
- D.3. Auxiliary Switch - standard state spec.
- D.4. OnStar and XM Radio

Options requiring the additions of other options as well as those which are included as part of another:

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# State of South Carolina

## Bid

Status: 5500022479 Bid Submitted  
Created: 10/01/2012 13:20:45 EST  
DAVID VETTER

Last upd: 10/03/2012 08:29:11 EST  
DAVID VETTER

## Bidder

VIC BAILEY FORD INC  
PO Box 3568  
SPARTANBURG SC 29304

## Invitation For Bid

Version: 4

Bid invitation number: 5400004826  
Description: Vehicles - Statewide for Sedans &

Buyer name: STACY LANGDALE  
Buyer email: SLangdale@mmo.sc.gov  
Buyer phone:

Follow-on document: Contract  
Valid From: 11/01/2012  
Valid To: 10/31/2014  
Estimated award date: 10/15/2012  
SCBO catg: Equipment

## Bid invitation rules

Bidding procedure: Public bid invitation  
Requested price information: Normal price  
Timezone: EST  
End date/time: 10/03/2012 10:30:00 EST  
Opening date/time: 10/03/2012 10:30:00 EST

Bids required for all items? No

Bid may be changed? Yes  
Bidder can add items? No

## Bid Basic Data

Terms of Payment: net 30 days  
Currency: USD United States Dollar

## Information from purchaser - header attachment(s)

Description  
IFB 5400004826  
Amendment # 1  
Vehicle Questionnaire

## Header attributes

THE SUBMITTER HAS READ AND UNDERSTANDS THE TERMS AND CONDITIONS OF THIS SOLICITATION.

Bidder Response: Yes. I have read and understand the terms and conditions.  
Permitted Values - Yes. I have read and understand the terms and conditions.

THE OFFER IS IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THIS SOLICITATION.

Bidder Response: Yes, I am in accordance with the terms and conditions.  
Permitted Values - Yes, I am in accordance with the terms and conditions.

THE BIDDER CERTIFIES THAT ALL VEHICLES BID INCLUDE ALL STANDARD AND FACTORY INSTALLED ITEMS AS SPECIFIED.

Bidder Response: Y

BIDDER CERTIFIES THAT THEY ARE CURRENT WITH ALL ADMIN FEE REPORTING AND PAYMENTS FOR CURRENT AND PREVIOUSLY HELD STATEWIDE TERM CONTRACTS.

Bidder Response: Y

# Invitation For Bid

Version: 4

Bid invitation number: 5400004826

Description: Vehicles - Statewide for Sedans &amp; SUVs

THE BIDDER HAS READ AND UNDERSTANDS ALL AMENDMENTS.

Bidder Response: Y

## Bid details

### Item: 1

#### Sedan, Compact, 4 Door, Flex Fuel

Item Category: Material

Vendor Product Number: Focus - P3F

Product Category: 07104 - Automobiles and Station Wagons

Target Quantity of Bid Invitation: 20 each

Price: 15,762.00 (United States Dollar) Per 1 each

Delivery Time (Duration): 75 days

#### Information from purchaser - item tendering text

Sedan, Compact, 4 Door, Flex Fuel (Ford Focus, Chevrolet Cruze, Dodge Dart or equal)

#### Item attributes

ARE YOU ENTERING A BID FOR THIS LINE ITEM? IF SO, THEN ALL REMAINING ATTRIBUTE QUESTIONS MUST BE ANSWERED.  
FAILURE TO RESPOND TO ANY ATTRIBUTE QUESTION MAY RESULT IN YOUR BID BEING DETERMINED NON-RESPONSIVE.

Bidder Response: Y

#### QUESTIONNAIRE - MAKE

Bidder Response: Ford

#### QUESTIONNAIRE - MODEL

Bidder Response: Focus

#### QUESTIONNAIRE - YEAR

Bidder Response: 2013

#### QUESTIONNAIRE - STANDARD FACTORY COLORS EXTERIOR

Bidder Response: Race Red, Ruby Red, Tuxedo Black, Sterling Gray, Ingot Silver, Oxford White

#### QUESTIONNAIRE - STANDARD FACTORY COLORS - INTERIOR

Bidder Response: Charcoal Black and Medium Light Stone

#### QUESTIONNAIRE - DAYS ARO

Bidder Response: 75

#### DEDUCT - POWER DOOR LOCKS & WINDOWS

Bidder Response: 0.01 (United States Dollar)

Comments: Rear Power Windows Deducted When Deleting Cruise Control

#### DEDUCT - CRUISE CONTROL

Bidder Response: 1,800.00 (United States Dollar)

# Invitation For Bid

Version: 4

Bid invitation number: 5400004826

Description: Vehicles - Statewide for Sedans &amp; SUVs

Comments: Also deducts Power Rear Windows and Changes Model to P3E

DEDUCT - AUXILIARY POWER CONNECTION - STANDARD STATE SPEC

Bidder Response: 68.00 (United States Dollar)

DEDUCT - ONSTAR &amp; XM RADIO

Bidder Response: 0.01 (United States Dollar)

Comments: Not a Ford Option

DEDUCTS - TOTAL OF ALL DEDUCTS

Bidder Response: 1,868.00 (United States Dollar)

DEDUCTS - TOTAL DEDUCTS X 0.25

Bidder Response: 467.00 (United States Dollar)

EVALUATED AMOUNT - (BASE PRICE) PLUS (TOTAL ADDS X 0.25) MINUS (TOTAL DEDUCTS X 0.25)

Bidder Response: 15,295.00 (United States Dollar)



## **STANDARDIZED SPECIFICATIONS (revised 08/29/2012)**

The following 14 specifications are applicable if they are listed as “Factory Installed Items” (included in the “Base Price”) or “Option Equipment” (Add or Deduct Pricing). If they are not referenced by the spec item name (example: Tow Package) in the individual vehicle spec, they do not apply. Should it be necessary to deviate from a standard spec, the deviation(s) will be expressly stated within the individual vehicle spec. The individual vehicle spec takes precedence over the standardized vehicle spec. Unless stated otherwise in an individual vehicle’s specification, the following standardized specifications apply:

**IMPORTANT NOTICE:** Contractors should review purchase orders carefully for items such as drawbar, pin, clip and shank configuration information as well as anything else needing further description for that order as provided in the contract documents. They should notify the governmental entity when needed information is missing. This office will require delivery of all specified items unless the governmental entity provides specific notice of relief from same in writing. **THESE TYPE ITEMS ARE INCLUDED IN THE CONTRACT PRICES!**

1. **TOW PACKAGE** **\*\*FACTORY INSTALLED\*\***: Factory installed hitch plus all necessary components to match or exceed the maximum rated towing capacity of vehicle are to be included. Wiring will include everything necessary to hook-up both 4 way and 7way wiring harnesses. Contractor to provide (**at no additional charge**) the drawbar, pin, clip, ball, and shank configuration specified by the owner when each order is placed (example: Dept. of Natural Resources standard configuration unless specified otherwise on their purchase order is as follows: Drawbar w/2” drop, pin, clip, and 2” ball w/ 1” solid shank).

**NOTE:** If the drawbar, pin, clip, and shank configuration is inadvertently left off a purchase order, it does not relieve the contractor of the requirement to provide same as specified in the contract documents.

2. **WINCH:** Electric, Front Mount, 9,000 lb. with Roller Fair Lead (5742) and 125' cable, Grill Guard and Mounting Bracket, Warn model XD9000i. **Mounting bracket must not extend down below the height of the front bumper. (May be installed by Dealer or approved Upfitter)**
3. **RADIO NOISE SUPPRESSION:** The vehicle is to be used as a governmental fleet vehicle and will have an approximate 150-watt mobile (two-way) radio installed, operating on frequencies designated by the FCC for use in the Public Safety Radio Service (47 CFR 90). The vehicle shall be fully compatible with the above radio installation, and vehicle components and equipment shall not interfere with operation (transmitting or receiving) of the mobile radio.
4. **AUXILIARY POWER CONNECTION:** A factory installed two wire power connection shall be provided in the engine compartment. If the specified connection is NOT offered by the manufacturer, said connection may be installed by an upfitter. Documentation of non-availability from the manufacturer is to be obtained from the manufacturer and included in the bid submittal. The circuit shall be a minimum 5 amp fused with a minimum 16 gauge automotive grade cable. The circuit shall operate with the ignition switch in the “Accessory” or “On” position and shall include one blue wire for ignition and one red wire for accessory. The power connection will allow installation of additional high amperage accessories.

5. **STEP BAR – ENTRY / EGRESS:** On level ground, where the vertical clearance from the ground to door threshold (place where the driver and passenger(s) place their foot when entering the cab) exceeds nineteen inches, a 3 inch diameter step bar shall be installed on both sides of the vehicle so the ground clearance to the bar does not exceed nineteen inches. For vehicles with extended, quad, or crew cabs, an extended or double step bar shall be installed that services entry to and egress from all doors. In all cases, overall manufacturer desired vehicle ground clearance must be maintained. The bar shall be the type customarily manufactured and marked for this purpose. It may be factory, dealer, or approved up-fitter installed. The step bar shall be a BULLY single, extended, or double step bar, or equal. **For vans and utilities (SUV's)** with steps that exceed nineteen inches, a full running board type step with a platform measuring no less than six inches deep must be installed to allow entry and egress from all side doors (including all doors mounted on drivers side.) A step is not required for rear door access.

Step Bar Color: Black Powder Coated  
OEM molded plastic running boards are acceptable (black).

6. **4 x 4 WHEEL DRIVE PACKAGE** - The following items are included:

- a. Transfer Case with Auto Locking Hubs (operator can lock in hubs without leaving the cab)
- b. Factory Skid Plates (minimum set includes transfer case and fuel cell protection)
- c. Locking or Limited Slip Differential, or Electronic Traction Control
- d. Suspension – all changes recommended by the manufacturer for 4 x 4 operation
- e. All Terrain Tires

**IMPORTANT DISTINCTION:** The State does NOT consider All Wheel Drive (AWD) to be equivalent to Four Wheel Drive (4 x 4). Therefore, AWD will NOT be accepted as a substitute for 4 x 4.

7. **DAYTIME RUNNING LIGHTS:** If standard equipment, daytime running lights are to be made inoperable prior to delivery on vehicles purchased by law enforcement entities.
8. **MIRRORS – EXTENDED, BREAKAWAY:** The primary mirror will be a minimum of 6" x 14". The convex mirror will be a minimum of 5". The purpose of the mirror is to improve the driver's view to the rear when towing and backing.
9. **TIRES:** Tires will be mounted with black walls turned to the outside. All tire walls with contrasting colors such a white walls, red walls, raised white letters, etc. will be turned to the inside. The buying governmental entity may reject delivery if black walls are not turned to the outside.



10. **THREE (3) KEYS:** Three (3) complete sets of keys are to be provided for each vehicle delivered. The cost for same is included in the base price. This requirement applies to all types of key systems (traditional 2 key sets, traditional 1 key, programmable 1 key, etc.). Does not apply to keyless entry remote unless integrated into the key.

11. **FLOOR MATS:** Unless stated otherwise in the individual vehicle specifications the following applies:

- a. **When floor mats are available through the manufacturer, the mats provided will be either the manufacturer's mats or equal. The equal must meet or exceed the manufacturer's mat fit and quality characteristics. This applies to both carpeted and rubber/vinyl mats. If an equal is being offered, it will be identified in the offer as a dealer installed item.**
- b. Vehicles with carpeted interiors will include high grade factory carpeted floor mats or equal.
- c. Vehicles that do not have carpeted interiors will include high quality, heavy duty rubber/vinyl floor mats.
- d. In the event required floor mats (listed as a factory installed item in the individual vehicle specification) are not available through the manufacturer; high quality, heavy duty floor mats will be offered and identified in the offer as a dealer installed item. The floor mat type will be the same as that listed in the individual vehicle specification (rubber/vinyl or carpeted).

**NOTE:** Should a vehicle with carpeted interior specify rubber or vinyl floor mats, the mats will be high quality, heavy duty rubber/vinyl mats. Item A (above) applies.

12. **ENGINES – GASOLINE / UNLEADED / E10:**

For gasoline powered vehicles and equipment, fuel system components and gasoline engines shall be compatible with E10 ethanol blends, minimum. These engines are to perform as follows:

- a. No noticeable degradation in vehicle drivability,
- b. Minimal impact on vehicle operating efficiency (defined to be no more than 10% decrease in fuel economy)
- c. Maintenance sensors and warning systems are to display normally (example: use of E10 is not to cause the check engine light to display)

**NOTICE:** The State has transitioned to the E10 Unleaded Fuel Blend. The fuel contracts reflect same.

13. **FUEL SYSTEM:** For Diesel powered vehicles and equipment, fuel system components and Diesel engines shall be compatible with B20 bio-diesel blends, minimum.

14. **HEAD RESTRAINTS:** All outboard seating positions shall have factory installed head restraints via head rests or high back seats. The head restraints shall meet all requirements of U. S. Department of Transportation National Highway Traffic Safety Administration and Federal Motor Vehicle Standards.

**NOTE:** If head restraints are not available, the contactor shall provide each ordering governmental entity notification from the manufacturer verifying that head restraints are not available. **If head restraints are available from the manufacturer as either a standard or option item, they must be included in the offer and incorporated into the base price of the vehicle.**